# COMPANY PROFILE



**PAINTING INSTALLATIONS** 

eurotherm.eu

EUROTHERM S.p.A. - Via Pisa, 78 - 10088 Volpiano (To), Italie - T +39 011 98 23 500 - info@eurotherm.eu

For over fifty years, Eurotherm has solved every problem concerning painting processes, creating complete lines for the entire process. Eurotherm is constantly looking for new paths and innovative solutions together with its customers using qualified engineers. The excellent priceperformance ratio, plant safety and specific know-how in the painting industry are the prerequisites for success. Our structure is organized and flexible and able to satisfy the most demanding requests. Customers who turn to Eurotherm are customers who, despite knowing the "painting process", want to improve production by adopting highly customized technical solutions.

**Meeting room** 

Sheet metal department

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## Headquarter: based in Turin

EU1: 4.700 m<sup>2</sup> of offices, metal work production and painting

EU2: 5.300 m<sup>2</sup> for production, preassembling, warehouse and logistics



Number of employees:

95



## Plants realized in 2022: 195

## Other locations:

Verona (IT), Lyon (FR), Sigmaringen (DE)

## *If you were to tell Eurotherm's story as a company, what would you indicate as its crucial stages?*

#### 1958

#### Foundation

Starting of the activity in the production of industrial ovens.

#### 1990 New members join the company

Diversification of industrial activities and expansion into new market sectors.

Undoubtedly exports across the border, which began in 1993, have given the company a profound boost to change. An authentic breakthrough. Since then Eurotherm has made a

substantial evolution, becoming a company with an international perspective and with a strong expansion oriented towards the European market. Obviously, we are always firmly rooted in our origins. Because it is precisely our origins that have determined our evolution. Surely the opening of a new office in Verona in 2005, as a result of the acquisition of Riva Italy, has brought a series of new skills and new technologies (especially in

high-tech large-scale plants) that have given Eurotherm a new set-up and greater competitiveness on the international scene. The opening of the Eurotherm office in France in 2015 was another fundamental step. Eurotherm France S.A.S. strengthens our presence in the French territory and the year after we opened a branch in Germany. In 2017, we changed company name from S.r.l. to S.p.A. Our path is changeable, enterprising, even courageous. It would not be wrong to say that the present of our company is in constant motion, as it should be. Which certainly gives hope for future prospects.

## 2005

#### Acquisition of Riva Italia

Opening of a branch in Verona. Integration of specific technologies for the pre-treatment of surfaces.

## 2011

#### Internal painting department

Implementation of a new 1.200 m<sup>2</sup> department to be used for the powder coating of our systems and machinery.

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## 2015

#### **Eurotherm France S.A.S.**

Opening of the first representative office out of Italy, in order to consolidate Eurotherm's presence in France and guarantee better customer service

## 2016

#### New German office

Opening of the first representative office in Germany.

2021

Expansion of the new

production area

New Stainless

Steel Processing

Department.

### 2017 Passage to S.p.A.

New company name as a direct consequence of the transition to the status of a large-scale company.

## 2018

#### **New logistics center**

Acquisition of a new structure of 5.300 m<sup>2</sup> used for loading, unloading and storing materials adjacent to the headquarters of Volpiano, Turin.

#### 2019 Employment and training

of new personnel Employment of over 20 young people under 20 years of age as

general operators.

## 2019

#### New painting line

The acquisition of an existing job coating line and its transformation into the anti-corrosion powder painting department.

## 2020

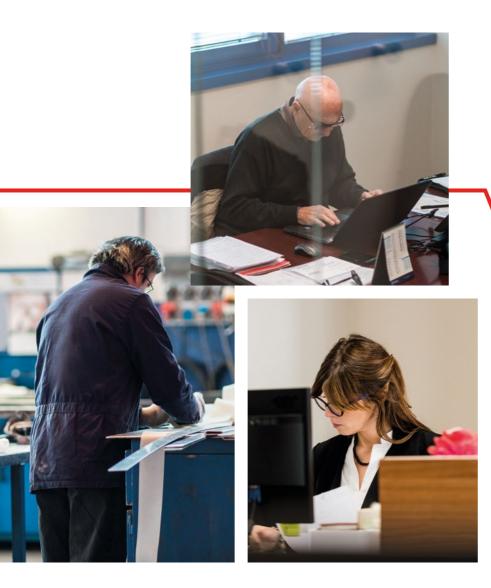
#### Medical ovens

The introduction into the market of a new line of ovens incorporating a belt conveyor for the medical sector.

## 2023

#### Eurotherm France is born

The new Eurotherm sales office in Lyon.



## **Ad** How is being Italian, part of your corporate identity?

We are Italian and we are proud to export our Made in Italy around the world. It would be enough just to say this. Our Italian character, made of a precise work attitude, allows us to be a continuously expanding company, with a strong presence on both the national and international markets. The foreign market has always recognized us as an Italian company and the approval we receive also derives from this.

## **D** In which countries is Eurotherm operating? What are your prospects for expansion?

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We operate all over the world and particularly in France.

## $\underline{\checkmark}$

Eurotherm S.p.A.

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## <u>(c)</u>

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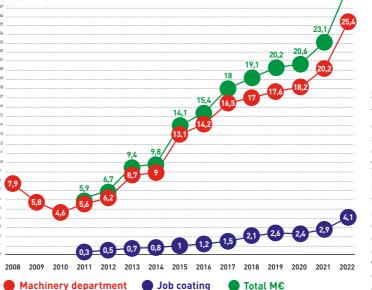
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#### 2008 - 2022 growth chart

The analysis of turnover expresses a positive signal thanks to the growth of the last few years, partly supported by the development of international markets. Successes though have not been lacking in many countries, thanks to a commercial structure and dynamic professionals who came up with greater determination and with commercial investments. *dd Currently, which one would you consider your biggest challenge?* 

Certainly, one of the most important (and prestigious) challenges was the construction of a control and verification cabin of the external bulkheads of the ESA Ariane 5 space launcher. The production of an automatic lifting and transfer system in the various areas of the plant (without ever affecting the surface!) of a curved component, 5 meters long by 3 meters in height and 5.4 meters in diameter was certainly not an easy task: but the challenge has been successfully tackled and overcome. And the satisfaction was great!

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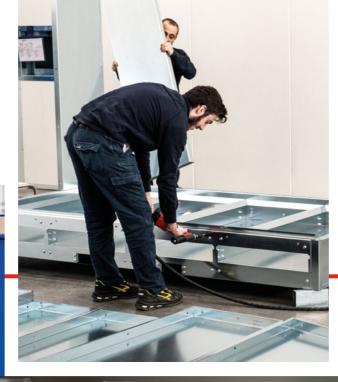
*I* Towards the protection of operators, what are the measures you consider essential?

The environment in which the operators work for us is of substantial importance. More security for them means more security for the company. This is why we keep the air flows at a high speed, so as to suck up powders and vapours, preventing their stagnation in the environment. We also keep the environments as clean and bright as possible. They are simple but decisive precautions that really make the difference. And the quality of our everyday work seems to prove us right.

Assembly department

XMAP









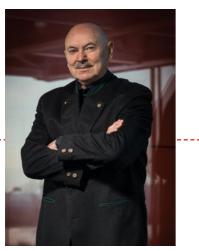
*M* What are the professional skills that work in the company and how would you define your work environment?

Ours is a group of young and capable operators. Their number is constantly growing and in everyday work they use the most advanced design and production technologies in the industry. All our departments work in close complementarity. There is good communication, an obvious harmony. We are oriented towards achieving a common goal. It is an attitude that involves us transversely and unites us all. We consider this an excellent motivation to share.



Come and discover how the "big" projects are born and the people who create them. We are available to help you evaluate the most suitable solution to the various needs. Engineers and specialists design and build systems suitable to ensure high profitability, contribute effectively to a better quality of work, energy saving and a great management flexibility.





Aldo Rogina Sales manager



Raffaele Napolitano Sales manager



Michele Peretti Sales office



Alessandro Magnapane Sales office

Ing. Paolo Ghiazza CEO Eurotherm S.p.A.



**Darren Bond** Foreign commercial office



Mathieu Raudet CEO Eurotherm France S.A.S.



Anna Dicke German sales office



**Joe Kaut** CEO Eurotherm Oberflächentechnik GmbH



**Clara Santos** French sales office









Ing. Zeno Marchi Technical director



Simone Gatto Project Manager



Sergio Melas Production manager



Roberto Bramoso Project Manager



Rocco D'Aloia Project Manager



Gianpaolo Candelero Technical documentation



Arch. Alessandro Degli Emili Project Manager



Massimiliano Bertolino Purchasing



Ing. Davide Quartana Technical office



**Donatella Muscas** Accounting and finance



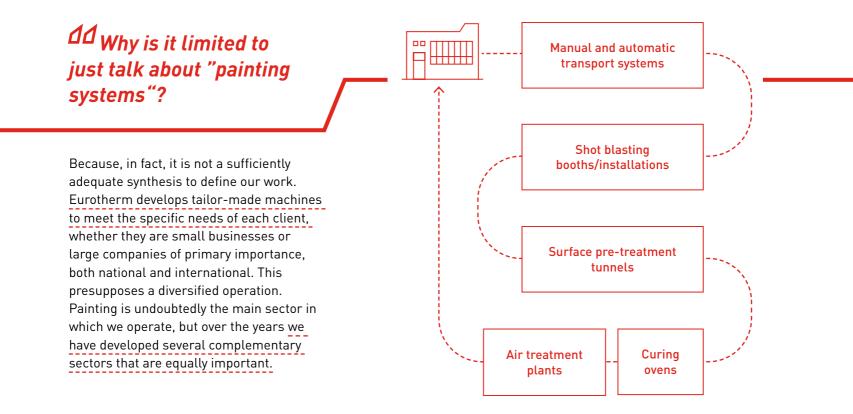
**Federico Frijia** Assistance and spare parts



Daniela De Stefano Customer accounting







Assembly department

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Our structure is fast, dynamic and automated: equipped with laser cutting machines and sheet metal bending presses, automatic warehouses for spare parts, sheet and profile storage. Our logistics is able to pass in a very short time from the order to the shipment of the material. We also have a new covered structure of over 5.300 m<sup>2</sup> used for pre-assembly, loading/unloading and storage of bulky material.





*∆<sup>1</sup>In what terms can the Eurotherm service be defined as "personalized"*?

Literally, I would say. Our distinctive feature is precisely the exact ability to provide customized systems, made "tailored to every need". Whether it is a matter of painting everyday objects, industrial semi-finished products or aeronautical components, Eurotherm is able to conceive and realize the most suitable technological process to guarantee an excellent result, always. In every sector, competitiveness seems to be the main course. Can you reveal your "recipe"?

Well, the recipe is very simple. And it seems it is also very good! For us, being competitive means listening, receiving and processing the client's requests in the best possible manner, studying from time to time a sort of "avan-project" based on our previous experiences. In order to be really proactive and decisive, immediately. We also provide all the necessary support even in the after-sales service. This too, undoubtedly, is competitiveness!

Sheet metal department

all have a self store " 12 " Store









Manual powder painting department





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