



**EURO THERM**  
**EURO** *SINCE 1958*

**PAINTING INSTALLATIONS**

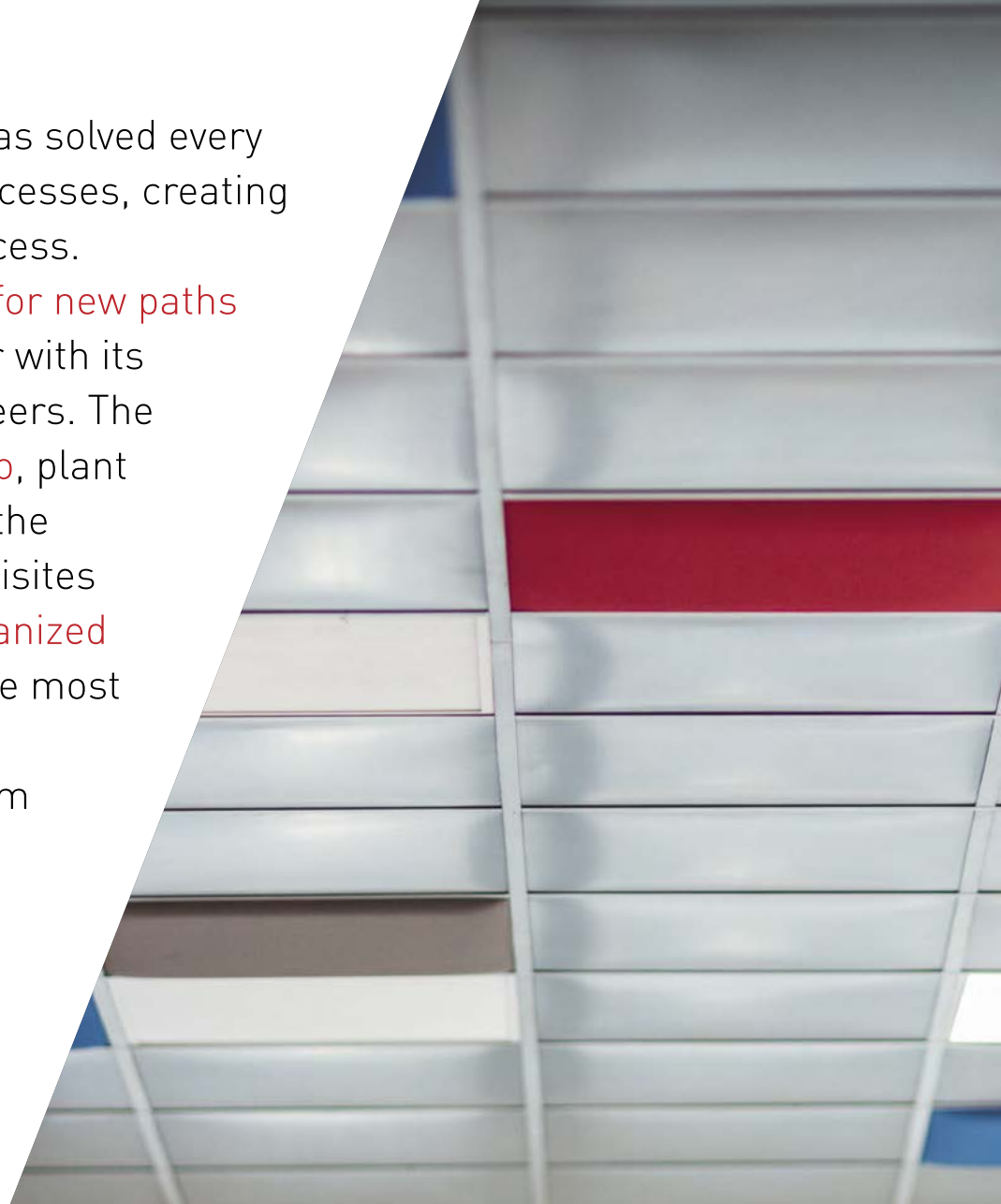
***eurotherm.eu***

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For over fifty years, Eurotherm has solved every problem concerning painting processes, creating complete lines for the entire process.

Eurotherm is **constantly looking for new paths and innovative solutions** together with its customers using qualified engineers. The **excellent price-performance ratio**, plant safety and specific know-how in the painting industry are the prerequisites for success. Our **structure is organized and flexible** and able to satisfy the most demanding requests.

Customers who turn to Eurotherm are customers who, despite knowing the “painting process”, want to improve production by adopting **highly customized technical solutions**.







## Headquarters:

Turin

3.500 m<sup>2</sup> of offices and production

5.300 m<sup>2</sup> for pre-assembling and  
warehouse storage



## Number of employees:

50



## Plants realized in 2017:

150



## Other locations:

Verona, Toulouse (FR), Stuttgart (DE)



**▯▯ If you were to tell Eurotherm's story as a company, what would you indicate as its crucial stages?**

**1958**

**Foundation**

Starting of the activity in the production of industrial ovens.

**1990**

**New members join the company**

Diversification of industrial activities and expansion into new market sectors.

Undoubtedly exports across the border, which began in 1993, have given the company a profound boost to change. An authentic breakthrough. Since then Eurotherm has made a substantial evolution, becoming a company with an international perspective and with a strong expansion oriented towards the European market.

Obviously, we are always firmly rooted in our origins. Because it is precisely our origins that have determined our evolution.

Surely the opening of a new office in Verona in 2005, as a result of the acquisition of Riva Italy, has brought a series of new skills and new technologies (especially in high-tech large-scale plants) that have given Eurotherm a new set-up and greater competitiveness on the international scene.

The opening of the Eurotherm office in

France in 2015 was another fundamental step. Eurotherm France S.A.S. strengthens our presence in the French territory.

The following year in the 2016 we stated our claim in the German market with the opening of our office in Stuttgart, finally in 2017 the changing of the company name from S.r.l. to S.p.A. confirmed our progress.

Our path is changeable, enterprising, even courageous. It would not be wrong to say that the present of our company is in constant motion, as it should be.

Which certainly gives hope for future prospects.

2005

**Acquisition of Riva Italia**

As a direct consequence of the acquisition of Riva Italia: the opening of a branch in Verona (and integration of specific technologies for the pre-treatment of surfaces into our plants).

2015

**Eurotherm S.A.S., Toulouse (FR)**

Opening of the first representative office out of Italy, in order to consolidate Eurotherm's presence in France and guarantee better customer service.

2016

**New German office**

Opening of the first representative office in Germany, in Stuttgart.

2017

**Passage to S.p.A.**

New company name as a direct consequence of the transition to the status of a large scale company.

2018

**New logistics center**

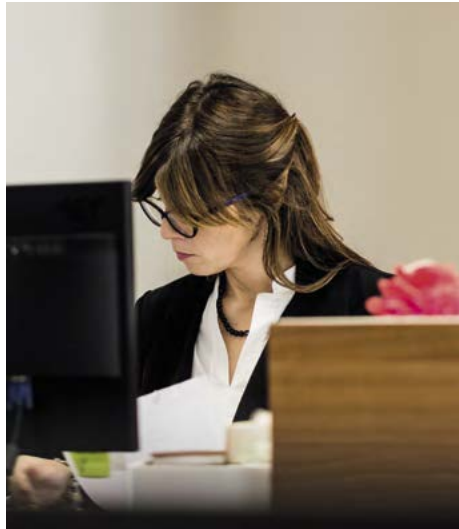
Acquisition of a new structure of 5,300 m<sup>2</sup> used for loading, unloading and storing materials adjacent to the headquarters of Volpiano, Turin.



**EUROTHERM SPA**



## *How is being Italian, part of your corporate identity?*



We are Italian and we are proud to export our Made in Italy around the world. It would be enough just to say this.

Our Italian character, made of a precise work attitude, allows us to be a continuously expanding company, with a strong presence on both the national and international markets. The foreign market has always recognized us as an Italian company and the approval we receive also derives from this.



**▮▮ In which countries is Eurotherm operating?  
What are your prospects for expansion?**

We operate all over the world and particularly in France.



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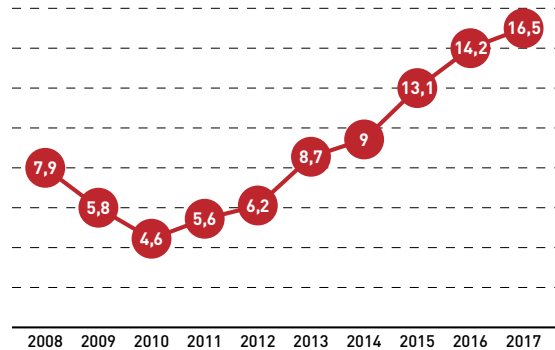
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**2008 - 2017 growth chart**

The analysis of turnover expresses a positive signal thanks to the growth of the last few years, partly supported by the development of international markets.

Successes though have not been lacking in many countries, thanks to a commercial structure and dynamic professionals who came up with greater determination and with commercial investments.

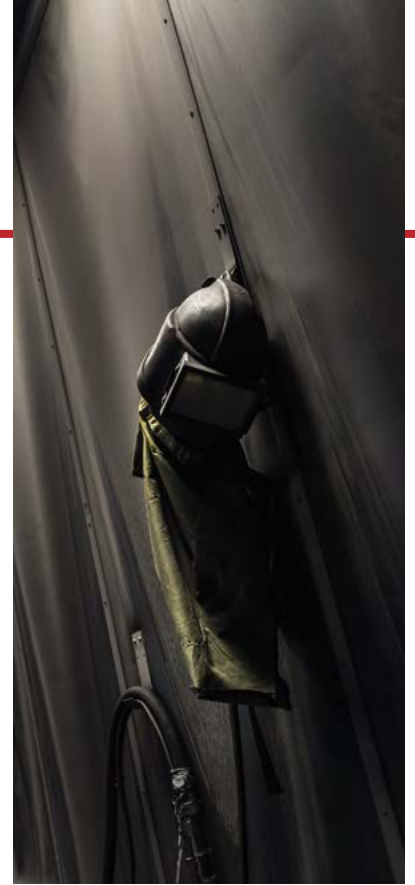
## **🔧 Currently, which one would you consider your biggest challenge?**

Certainly, one of the most important (and prestigious) challenges was the construction of a control and verification cabin of the external bulkheads of the ESA Ariane 5 space launcher.

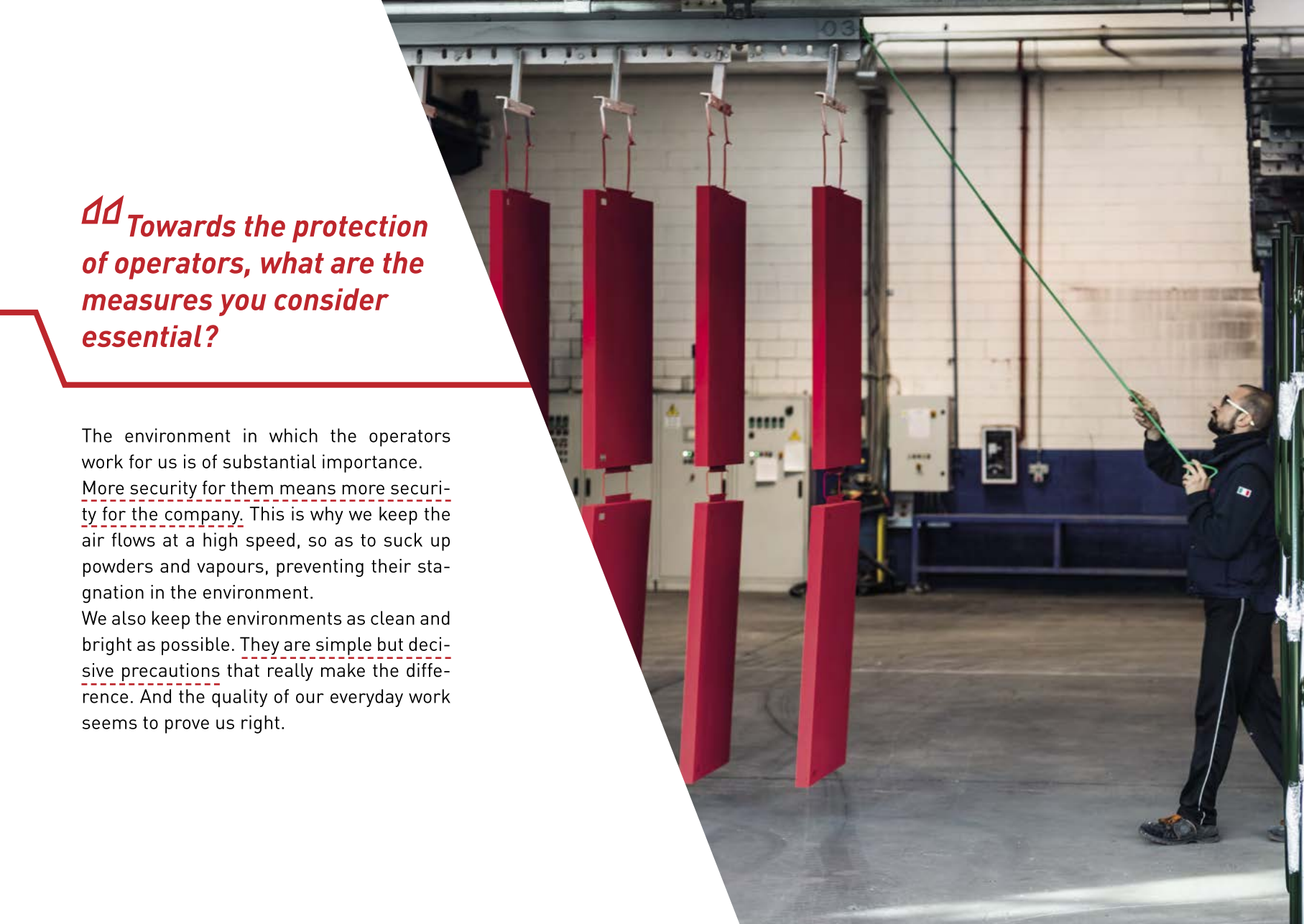
The production of an automatic lifting and transfer system in the various areas of the plant (without ever affecting the surface!) for a curved component, 5 meters long by 3 meters in height and 5.4 meters in diameter was certainly not an easy task : but the challenge was successfully tackled and overcome. And the satisfaction was great!









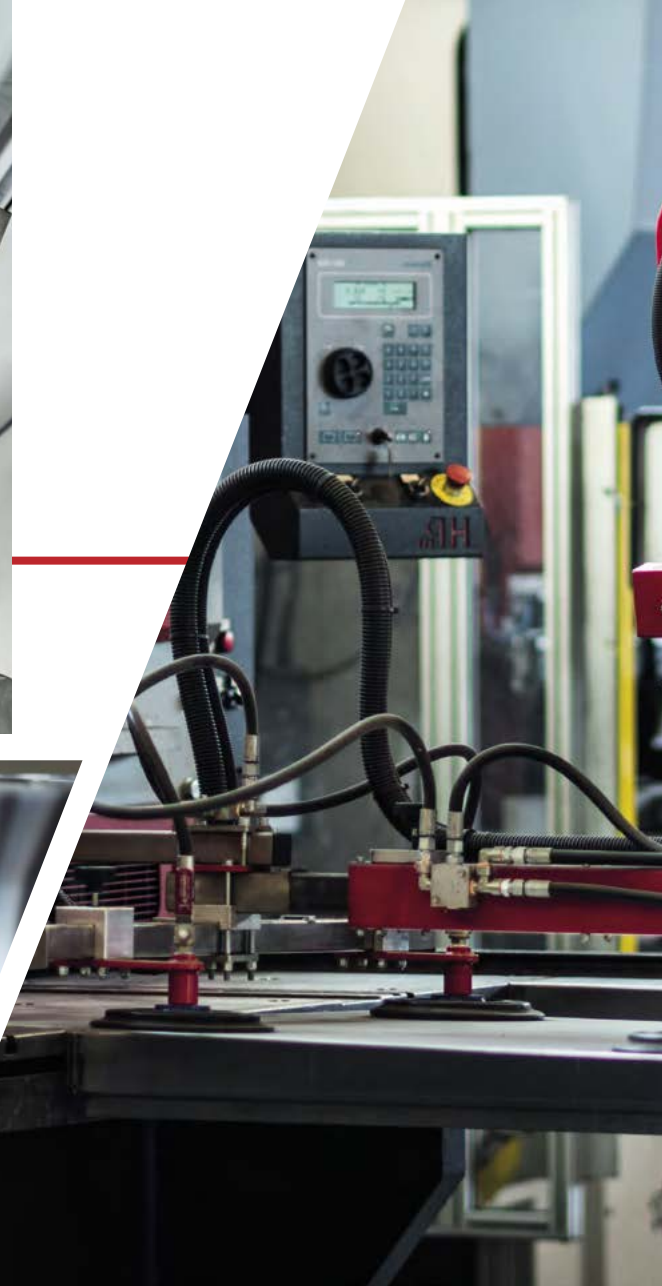


## ***🔧 Towards the protection of operators, what are the measures you consider essential?***

The environment in which the operators work for us is of substantial importance. More security for them means more security for the company. This is why we keep the air flows at a high speed, so as to suck up powders and vapours, preventing their stagnation in the environment.

We also keep the environments as clean and bright as possible. They are simple but decisive precautions that really make the difference. And the quality of our everyday work seems to prove us right.







***🔧 What are the professional skills that work in the company and how would you define your work environment?***

Ours is a group of young and capable operators. Their number is constantly growing and in everyday work they use the most advanced design and production technologies in the industry. All our departments work in close complementarity.

There is good communication, an obvious harmony. We are oriented towards achieving a common goal. It is an attitude that involves us transversely and unites us all. We consider this an excellent motivation to share.



Come and discover how the “big” projects are born and the people who create them. We are available to help you evaluate the most suitable solution to the various needs.

Engineers and specialists design and build systems suitable to ensure high profitability, contribute effectively to a better quality of work, energy saving and a great management flexibility.



**Darren Bond**  
*Foreign commercial office*



**Luca Gigliotti**  
*Commercial office*





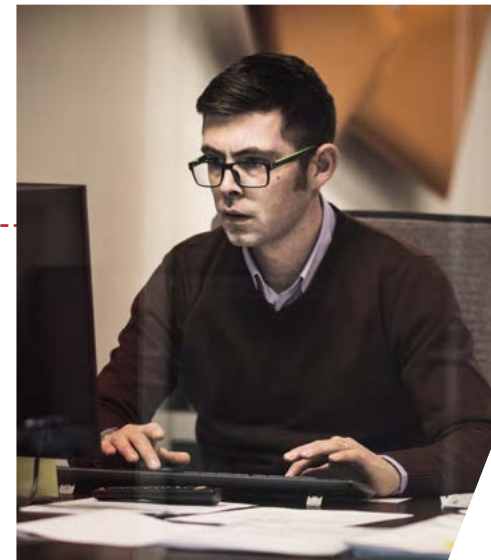
**Ing. Paolo Ghiazza**  
*CEO - Chief executive office*



**Paolo Zanovello**  
*Member of the management board and  
commercial director*



**Raffaele Napolitano**  
*Commercial office*



**Philippe Charriot**  
*Commercial Director  
Eurotherm France S.A.S.*

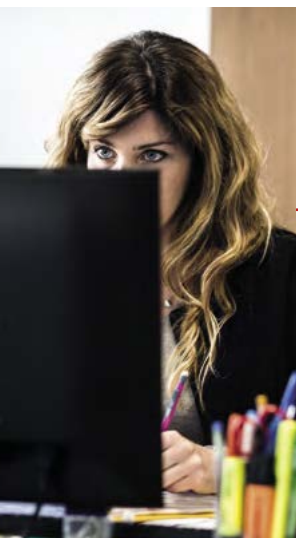
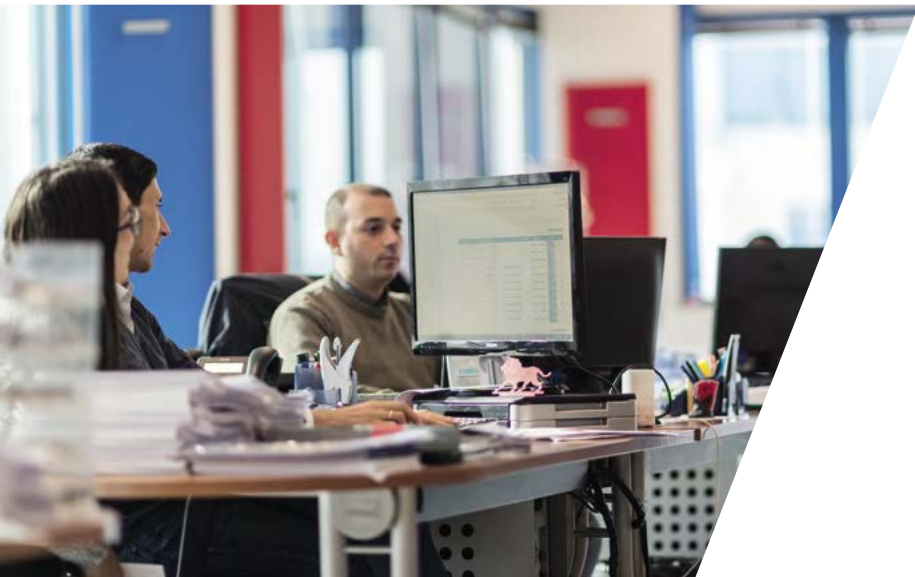


**Aldo Rogina**  
*Commercial office*



**Anna Dicke**  
*German sales office*





**Ing. Zeno Marchi**  
*Technical director*



**Massimo Marangoni**  
*Technical office*



**Simone Gatto**  
*Technical office*



**Andrea Verdolin**  
*Technical office*





**Roberto Bramoso**  
*Technical office*



**Rocco D'Aloia**  
*Technical office*



**Arch. Alessandro  
Degli Emili**  
*Technical office*



**Ing. Davide Quartana**  
*Technical office*



**Gianpaolo Candelerio**  
*Technical documentation*



**Federico Frijia**  
*Assistance and spare parts*



**Onofrio Lanza**  
*Technical office*



**Stefano Peyretti**  
*Technical office*



**Domenico Scrugli**  
*Technical office*



**Marco Mignemi**  
*Purchasing office*



**Donatella Muscas**  
*CFO - Chief financial office*



**Jessica Mecca**  
*Accounting Office*

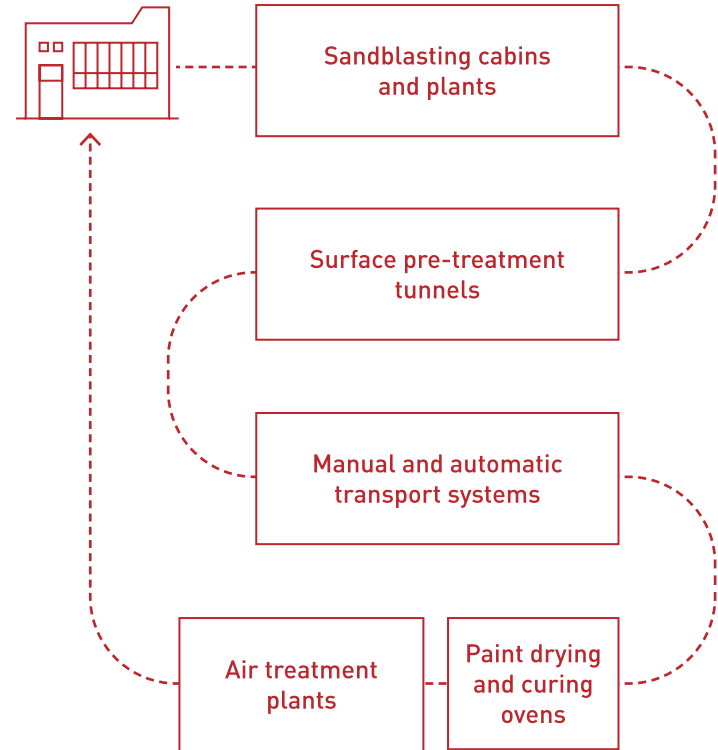






## **Why is it limited to just talk about “painting systems”?**

Because, in fact, it is not a sufficiently adequate synthesis to define our work. Eurotherm develops tailor-made machines to meet the specific needs of each client, whether they are small businesses or large companies of primary importance, both national and international. This presupposes a diversified operation. Painting is undoubtedly the main sector in which we operate, but over the years we have developed several complementary sectors that are equally important.



# Cabina Polvere

e Vernici







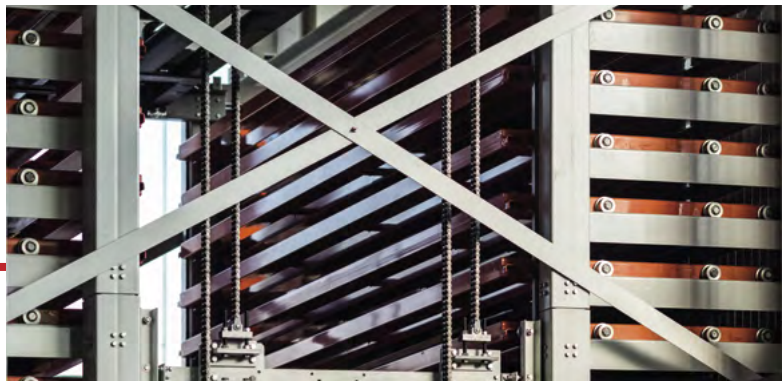


Our structure is fast, dynamic and automated: equipped with laser cutting machines and sheet metal bending presses, automatic warehouses for spare parts, sheet and profile storage.

Our logistics is able to pass in a very short time from the order to the shipment of the material.

We also have a new covered structure of over 5.300 m<sup>2</sup> used for pre-assembly, loading/unloading and storage of bulky material.







***🔗 In what terms can the Eurotherm service be defined as “personalized”?***

Literally, I would say. Our distinctive feature is precisely the exact ability to provide customized systems, made “tailored to every need”. Whether it is a matter of painting everyday objects, industrial semi-finished products or aeronautical components, Eurotherm is able to conceive and realize the most suitable technological process to guarantee an excellent result, always.

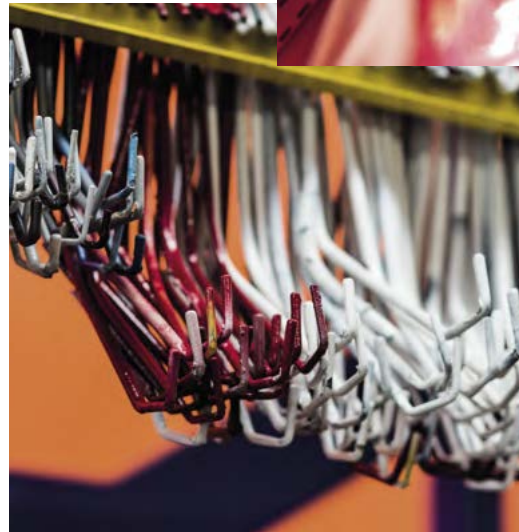


**📌 In every sector,  
competitiveness seems to  
be the main course. Can you  
reveal your “recipe”?**

Well, the recipe is very simple. And it seems it is also very good! For us, being competitive means listening, receiving and processing the client's requests in the best possible manner, studying from time to time a sort of “avan-project” based on our previous experiences.

In order to be really proactive and decisive, immediately. We also provide all the necessary support even in the after-sales service. This too, undoubtedly, is competitiveness!













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**SAND  
BLASTING**



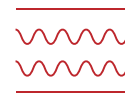
**WASHING**



**LIQUID  
PAINTING**



**POWDER  
PAINTING**



**CURING**



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